

**KERALA CIRCLE**  
DoorsancharBhavan  
PMG Junction  
Trivandrum-695 033  
Tel: 2302200 Fax: 2305150



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

SR/Genl./Unions &Associations/

Date : 8<sup>th</sup> May 2020

To

**Director (HR)**  
**Bharat Sanchar Nigam Limited**  
**BSNL Bhawan, H.C. Mathur Lane**  
**Janpath, New Delhi-110001**

**Respected Sir,**

Sub : **Structure of finance cadres in BA HQ – reg.**

Ref: **Corporate Office Letter No. 4-31/2019-20/BSNL-TR/Post VRS  
arrangement dated 23<sup>rd</sup> April 2020**

Vide the above mentioned letter, guidelines were issued by Corporate Office regarding centralization of TR activities.

Post VRS, number of vacancies have arisen in the cadre of CAO.

Before centralization of TR activities, in most of the BAs, there was one IFA assisted by three or more CAOs, one for Corporate Accounts, other in charge of TRA activities and the third for Planning and Works.

Consequent to the issue of letter regarding centralization of TR activities and non-availability of Regular/Adhoc CAOs in the circle, the associations (SNEA & AIBSNLEA) are pressing this office to give look-on arrangement from the seniors from the accounts cadre for business assurance and planning related activities at BA level.

Since, Corporate Office has issued the guidelines for centralization of the entire TR activities, it is requested that a proper structure for the financial cadres at BA level be introduced so that necessary look-on arrangements can be issued by this office to ensure proper monitoring and management of finance related activities. Further, it is submitted that in Kerala Circle, there are 1408096 Landline working connections, 490056 Broadband connections and 83362 FTTH connections. The BA wise details of the working connections and the revenue during the financial year 2019-20 is enclosed.

Moreover, it may also be noted that Customer Interaction System will be implemented for South Zone.

Considering the above facts, suitable guidelines may be issued regarding the structure of Finance cadre in the Circle Office and BA.

Encl :a/a

**C.V. Vinod**  
**Chief General Manager**


Copy to : Shri P.D. Chiraniya, Sr. GM(Finance-CFA)/GP, BSNL Corporate Office for information please

**ABF 2019-20**

SSA WISE REV UPTO THE MONTH Mar '20

(Amount in Rs Crs)

SSA	BASIC PLUS	FTTH	BB	IUC	CDMA	WIMAX	WIFI	CFA TOTAL	EB	GSM POST PAID	GSM PREPAID	TOWER LEASING	CM TOTAL	NB	TOTAL
TVM	30.91	9.06	34.12	0.32	0.00	0.14	2.21	76.77	31.11	12.01	48.86		60.86		168.74
KLM	15.95	4.43	24.21	0.43	0.00	0.15	0.96	46.14	8.21	3.07	38.10		41.17		95.52
ALP	16.45	2.81	22.93	0.47	0.00	0.05	0.72	43.42	6.80	3.20	37.54		40.75		90.97
PTA	11.68	2.92	18.08	0.29	0.00	0.09	1.22	34.27	5.30	2.18	27.58		29.76		69.34
KTM	15.79	4.80	19.62	0.48	0.00	0.06	0.90	41.65	8.91	3.94	45.43		49.37		99.93
EKM	45.72	19.01	54.68	2.21	0.00	0.43	1.73	123.78	82.36	13.92	91.50		105.42		311.56
TRC	30.64	6.35	38.59	0.57	0.00	0.18	0.84	77.17	10.47	5.14	43.30		48.44		136.08
PKD	10.25	5.09	18.07	0.16	0.00	0.16	0.99	34.71	8.75	2.87	32.29		35.16		78.61
GT	20.73	5.78	29.50	0.52	0.00	0.05	1.60	58.18	13.50	3.99	46.78		50.76		122.44
MLP	14.96	3.73	19.27	0.43	0.00	0.08	0.84	39.31	6.96	1.92	37.14		39.06		85.33
KNR	29.23	6.08	40.85	0.38	0.00	0.12	2.41	79.07	9.49	3.43	82.64		86.07		174.64
Basic IUC, USO subsidy, NB Revenue etc				28.73				28.73					0.00	7.40	36.12
Infra, Mob IUC	0.00	0.00	0.00	149.07								105.58	254.65	0.00	254.65
<b>TOTAL</b>	<b>242.29</b>	<b>70.06</b>	<b>319.93</b>	<b>184.05</b>	<b>0.00</b>	<b>1.52</b>	<b>14.42</b>	<b>683.19</b>	<b>191.86</b>	<b>55.68</b>	<b>531.15</b>	<b>105.58</b>	<b>841.47</b>	<b>7.40</b>	<b>1723.92</b>

  
**सी.वी.विनोद आई टी एस**  
**C.V. VINOD ITS**  
 मुख्य महाप्रबंधक बी एस एन एल  
 Chief General Manager BSNL  
 केरल, तिरुवनंतपुरम  
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